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Confessions of a Real
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Confessions of a real
estate agent: this
industry is
complicated, energy
sucking, and
emotional. But when
boiled down and

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distilled to its core, my job is to serve.

Thankfully, I learned from my parents at a very young age that my job as a real estate broker is to listen, guide, and support my clients.

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confessions and don't necessarily apply to all real estate agents. **In my attempt to write more frequent and individual entries, I may sometimes blog about personal realizations rather than market stats, buyer/seller tips, etc.

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estate agent Larissa
Ham Jun 7, 2016

They're renowned for their slick suits, shiny cars and ability to wax lyrical about anything with four walls and a roof. But if you caught a real estate agent in a particularly candid moment, what kind of trade secrets might they let slip?

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After all, who needed advice when you were ME? I had been an award-winning real estate agent in sunny Southern California for years and worked in a few other states before SoCal. I knew what I was doing. I was a pro! Still, despite all my years in the biz, there was definitely something unique about this California adventure.

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**The Deep Dive Into
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